2023 Third Quarter Review

October 24, 2023



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Overview for the First Three Quarters

Operation Highlights

- Net production of 499.7 mmboe, up 8.3% YoY
- 8 new discoveries were made and 21 oil and gas bearing traps were successfully appraised
- 3 new projects commenced production, and others are moving forward smoothly
- Sound HSE performance

Financial Results

- Oil and gas sales of RMB238.4 billion
- Net profit attributable to equity shareholders of RMB97.6 billion
- All-in cost of 28.37 US\$/boe



Key Exploration Results

 In the first three quarters, 8 new discoveries were made and 21 oil and gas bearing traps were successfully appraised



- New discovery of Huizhou 26-6 North
 - Located in Pearl River Mouth Basin, with an average water depth of ~110meters
 - Confirmed to be a mid-sized commercial discovery and expanded the resource scale of medium-to-deep play

* According to the Regulation of Offshore Petroleum Reserves Estimation of China, a medium-sized oil field is defined as a field with technically recoverable resources of ≥2.5 ~ < 25 million cubic meters; a medium-sized natural gas field is defined as a field with technically recoverable resources of ≥2.5 ~ < 25 billion cubic meters



New Projects in 2023

 3 new projects commenced production and others are moving forward smoothly

Project	Status	Peak Production (boe/d)	Working Interest						
Offshore China									
Bozhong 19-6 Condensate Gas Field Phase I Development Project	commissioning	37,000	100%						
Bozhong 28-2 South Oilfield Secondary Adjustment Project	Commenced production	7,600	100%						
Weizhou 5-7 Oilfield Development Project	commissioning	2,100	100%						
Enping 18-6 Oilfield Development Project	commissioning	9,300	100%						
Lufeng 12-3 Oilfield Development Project	Commenced production	29,500	60.8%						
Onshore China									
Shenfu Block Mugua Area Integrated Tight Gas Exploration and Development Project	Construction	1,980	100%						
Overseas									
Mero2 Project in Brazil	Installation	180,000	10%						
Buzios5 Project in Brazil	Commenced production	204,400	7.34%						
Payara Project in Guyana	Installation	220,000	25%						





Production Summary (The Third Quarter) In the third quarter, the net production was 167.8 million boe, up 7.0% YoY

	The Third Quarter of 2023			The Third Quarter of 2022			
	Crude and Liquids (mm bbls)	Natural Gas (bcf)	Total (mm boe)	Crude and Liquids (mm bbls)	Natural Gas (bcf)	Total (mm boe)	
China							
Bohai	52.3	16.8	55.1	49.0	16.3	51.7	
Western South China Sea	8.4	61.7	19.1	8.0	61.0	18.6	
Eastern South China Sea	25.3	42.2	32.3	25.5	34.9	31.3	
East China Sea	0.5	16.3	3.3	0.6	6.8	1.7	
Onshore	0.01	26.8	4.5	-	21.7	3.6	
Subtotal	86.6	163.9	114.3	83.0	140.7	106.9	
Overseas							
Asia (Ex. China)	4.6	17.8	7.8	4.9	13.4	7.3	
Oceania	0.5	13.8	3.2	0.6	15.4	3.6	
Africa	6.1	2.0	6.4	6.6	5.5	7.5	
North America (Ex. Canada)	5.2	10.2	6.9	5.4	10.9	7.2	
Canada	7.8	-	7.8	5.6	-	5.6	
South America	16.1	15.8	18.8	12.3	14.6	14.8	
Europe	2.5	0.2	2.5	3.8	0.6	3.9	
Subtotal	42.8	59.9	53.5	39.1	60.3	49.9	
Total*	129.3	223.8	167.8	122.1	201.0	156.8	

^{*} Including our interest in equity-accounted investees, which was approximately 5.3 mm boe for the third quarter in 2023 and 5.3 mm boe for the third quarter in 2022; for the third quarter in 2023, production percentage of China and overseas was 68% v.s. 32%; crude liquids and natural gas was 77% v.s. 23%



Production Summary (The First Three Quarters)

In the first three quarters, the net production reached 499.7mm boe, up 8.3% YOY

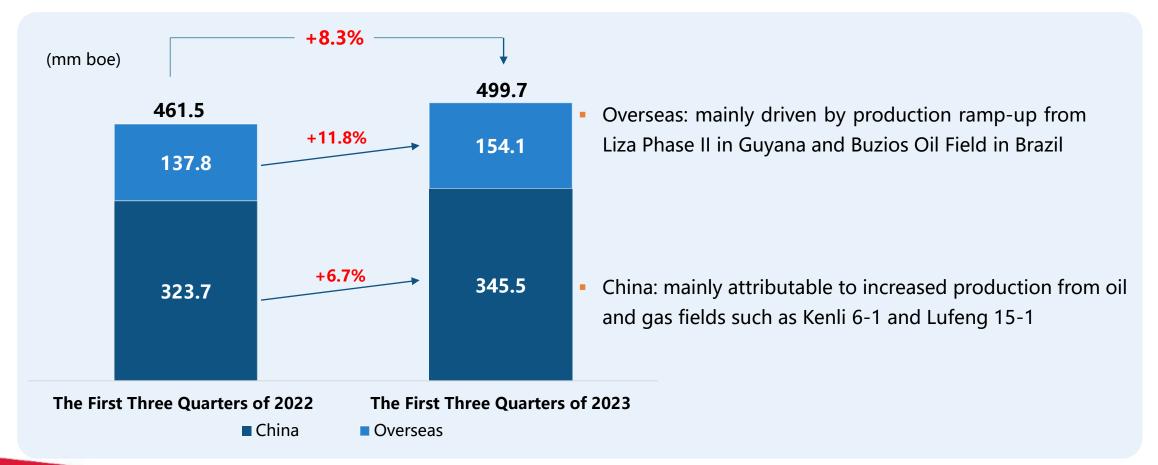
		The First Three Quarters of 2023			The First Three Quarters 2022			
		Crude and Liquids (mm bbls)	Natural Gas (bcf)	Total (mm boe)	Crude and Liquids (mm bbls)	Natural Gas (bcf)	Total (mm boe)	
China								
Bohai		154.7	51.1	163.2	145.0	48.6	153.1	
Western South China Sea		27.8	184.9	59.9	26.8	177.1	57.6	
Eastern South China Sea		81.8	114.3	100.8	78.9	108.2	96.9	
East China Sea		1.6	43.1	8.8	1.9	20.5	5.3	
Onshore		0.03	76.6	12.8	-	65.3	10.9	
	Subtotal	265.9	470.0	345.5	252.5	419.7	323.7	
Overseas								
Asia (Ex. China)		15.5	49.9	24.4	13.5	38.2	20.3	
Oceania		1.4	40.0	9.3	1.3	36.0	8.3	
Africa		14.1	5.4	15.0	20.6	8.5	22.1	
North America (Ex. Canada)		15.0	29.8	20.0	16.3	31.2	21.5	
Canada		22.8	-	22.8	16.9	-	16.9	
South America		46.7	43.4	54.2	29.7	40.3	36.7	
Europe		8.3	0.8	8.4	11.7	1.7	12.0	
	Subtotal	123.9	169.3	154.1	110.1	155.9	137.8	
Total*		389.8	639.3	499.7	362.6	575.7	461.5	

^{*} Including our interest in equity-accounted investees, which was approximately 15.5 mm boe for the first three quarters in 2023 and 15.4 mm boe for the first three quarters in 2022; for the first three quarters in 2023, production percentage of China and overseas was 69% v.s. 31%; crude liquids and natural gas was 78% v.s. 22%



Production for the First Three Quarters

 We strive to increase reserves and production, resulting in a robust production growth both in China and overseas





Key Financial Indicators

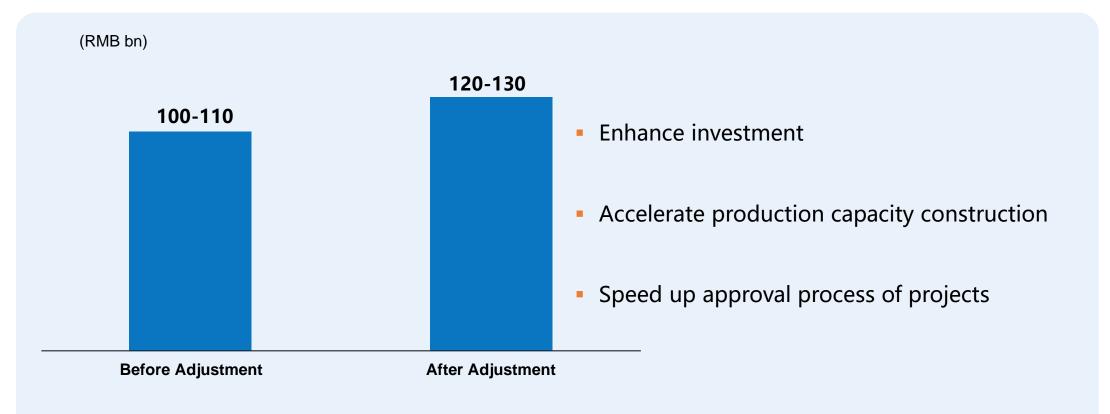
(Unaudited)	The Third Quarter			The First Three Quarters		
RMB million	2023	2022	Change %	2023	2022	Change %
Revenue	114,753	108,790	5.5%	306,817	311,145	-1.4%
Oil and Gas Sales	86,710	89,206	-2.8%	238,396	265,886	-10.3%
Crude and Liquids	75,519	78,686	-4.0%	205,452	237,257	-13.4%
Natural Gas	11,191	10,520	6.4%	32,944	28,630	15.1%
Net profit attributable to equity shareholders of the Company	33,884	36,881	-8.1%	97,645	108,768	-10.2%
Basic earnings per share (RMB)	0.71	0.77	-7.8%	2.05	2.34	-12.4%
Capital Expenditures*	32,947	27,121	21.5%	89,460	68,693	30.2%
Exploration	4,220	5,155	-18.1%	14,035	13,828	1.5%
Development	21,788	15,496	40.6%	57,288	37,363	53.3%
Production Capitalization	6,478	6,139	5.5%	17,168	16,562	3.7%
Others	461	331	39.3%	970	940	3.2%
Average Realised Prices						
Crude and Liquids (US\$/bbl)	83.20	95.80	-13.2%	76.84	101.40	-24.2%
Natural Gas (US\$/mcf)	7.55	8.15	-7.4%	7.92	8.14	-2.7%

^{*} Capitalized interests were not included in above numbers, which was RMB 762 million in for the third quarter 2023 and RMB 510 million for the third quarter in 2022; the capitalized interests for the first three quarters of 2023 and 2022 were RMB 2,016 million and RMB 1,447 million, respectively



2023 Capex Budget

 The Capex budget adjusted to RMB120-130 billion, to support reserves and production growth





All-in Cost per BOE

All-in cost was well controlled and achieved a decrease of 6.3% YOY

